



You Can Sell: Results are Rewarded, Efforts Aren't

Shiv Khera

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It is often said that in order to succeed, one needs to learn the 'tricks of the trade'. However, this is not true. Good professionals learn the trade. This is what *You Can Sell* teaches you how to do-to gain thorough knowledge of the trade, better understanding of the task at hand and sell your way to success.

This book explains how to:

- Gain success and avoid pitfalls
- Meet and exceed goals
- Establish credibility and grow
- Gain a competitive edge
- Learn the qualities of a winning professional.

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